

Adaptable to Every Industry

 Banking & Finance	 Pharma	 Retail
 Healthcare	 Education	 Manufacturing

Now in US & LATAM – Powered by Datafy Inc

Through our strategic collaboration with **Datafy Inc.**, Novac Learning is bringing award-winning **Custom eLearning Content** and **Immersive Learning Solutions** to organizations across the LATAM region—empowering teams with future-ready, locally tailored training.

Together, we deliver:

- ▶ End-to-end eLearning designed for LATAM audiences
- ▶ Immersive AR/VR-based learning experiences
- ▶ Scalable deployment with regional expertise
- ▶ Culturally localized, high-impact learner engagement

Ready to train your teams for tomorrow's challenges?

Try MIGOTO AI™

Book a Demo



044 4291 3000 | www.novactech.com



MIGOTO AI™

AI-powered training simulator for sales maximization and soft skills excellence

www.novactech.com



MIGOTO AI™ - Train Smarter. Learn Faster. Serve Better

Revolutionary AI-powered Training and Sales Simulator

The future of workforce training has advanced to the next level with MIGOTO AI™, designed to transform skill acquisition and sales training. MIGOTO AI™ ensures that employees receive contextual, real-time training that enhances decision-making and performance. The dual aspect of the functional AI assistant also enables it to act as an AI sales consultancy bot to guide potential buyers into customized purchases.

Features of MIGOTO AI™

1 AI-driven Scenario-based training

The AI creates and imitates scenarios in real life that learners may face in sales, decision-making, ethics, leadership, etc.

2 Role-based Learning Journey

Customized experiences tailored for every role in the organization, providing different levels of access

3 Real-time Performance Analytics and Feedback

Monitor your learners' progress with parameters and a progressive scoring system to motivate learners with badges and levels.

4 Adaptive Learning

The AI deduces learners' learning levels through their responses and provides updated and evolved training scenarios based on their progress.

5 Realistic Simulations across Platforms

High-fidelity 3D environments with realistic and immersive controls enable lifelike, hands-on training offering first-person and team-based perspectives.

6 Compliance Tracking and Reporting

Compliance-ready reporting with secure data export ensures accurate tracking, documentation, and seamless sharing of regulatory metrics.

Two Modes. One Powerful AI

Virtual Sales Consultancy Bot

Another powerful facet of MIGOTO AI™ is the Sales Consultancy Bot – a virtual assistant that brings the agility and insights of seasoned sales experts directly to the sales team. Built to guide, coach, and enable the sales team in real-time, the bot offers instant access to,

- ▶ Empathy and Real-time Conversation Strategy
- ▶ Supports real-time buyer engagement
- ▶ Enhances sales outcomes with personalized suggestions

Whether it's navigating through tough objections, recommending the right product, or handling competitor comparisons on the fly, MIGOTO AI™ transforms into a responsive, real-time advisor, offering guidance tailored to the context.



Object Handling



Lead Generation and Qualification



Real-time Insights



Sales Forecasting and Planning



Sales Coaching and Training